



News for the Week of OCTOBER 21, 2019

LACI CELEBRATES FIRST ADVANCED PROTOTYPING CENTER GRADUATING CLASS



Thai Nguyen (above) graduated from the Advanced Prototyping Center Fellowship program

The Los Angeles Cleantech Incubator (LACI) recently celebrated its first graduating class from its Advanced Prototyping Center (APC), a fellowship program designed to provide individuals from underrepresented communities training and opportunities to join the cleantech workforce. “The things I learned here, I cannot find anywhere,” said participant Thai Nguyen who interned at Saya Water, where she assisted in developing an adapter for a water management system. “This

is my first internship. I cannot forget this my whole life.” The 12-week program includes a rigorous two-week bootcamp, along with a three-month internship at a cleantech company. Participants received technical training in Computer Aided Drafting (CAD) and Computer Numerical Control (CNC) Design, along with training in interpersonal skills such as problem-solving, teamwork and communication. To qualify, participants were required to be Los Angeles County residents, provide proof of low-to-moderate income status and be part of an underrepresented group, including women and people of color. The 15 participants ranged from recent high school and college graduates to former business owners, with varying degrees of experience in tech, CAD software, machining and electronics. Participant Aristotle

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Washington, who recently graduated from VistaMar High School, said the APC program gave him valuable workforce training and opportunities for underrepresented communities to contribute different perspectives to the cleantech sector. “It draws in new blood, new ideas,” Aristotle said. “Sometimes people from lower incomes, they have ideas they want to contribute.” EWDD has provided ongoing financial support and funding to LACI’s incubator and accelerator programs since 2012.

SOUTH VALLEY BSC HELPS YOUTH ENTREPRENEUR LAUNCH FAMILY BUSINESS

The South Valley BusinessSource Center recently helped former intern, turned client, Carlos “Charly” Flores Jr. launch Charly’s Screen Printing, a family-owned business that also employs his mother and father. Carlos, known as Charly, was an undergraduate student at California State University, Northridge (CSUN) when he participated in the South Valley BSC Youth Entrepreneur Training Program. After completing the eight-week training



course the summer of 2017, Charly was hired as an intern at the South Valley BSC that fall. His internship was a requirement of his studies in Communication Design. At the BSC, he learned about branding, market strategies and media content creation. As a result of his experience interning with the South Valley BusinessSource Center, Charly decided to start his own screen printing business once he graduated from CSUN with a Bachelor’s Degree in Communication Design.

The South Valley BusinessSource Center provided Charly with extensive business consulting services, which included assisting Charly in his applications for his Business Tax Registration Certificate (BRTC), Seller’s Permit, and Fictitious Business Name. The BSC also provided Charly cost-structure and marketing guidance. Two years after completing his internship with the South Valley BSC, Charly’s Screen Printing successfully launched this fall in Van Nuys as a family-owned business, creating three jobs, one for Charly and two for his parents.

BUSINESS METRICS:

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| LABSCs Reporting: | North Valley, West Valley, South Valley, South LA, East LA, Mid City, Central West, Hollywood and Harbor |
| Microenterprise enrolled | 23 |
| Microenterprise assisted | 68 |
| Small businesses enrolled | 2 |
| Small businesses assisted | 18 |
| Number of BSC clients who attended workshops | 24 |

WORKFORCE METRICS:

(Metrics will be provided monthly starting the week of November 4th, for the previous month)

CalJobs *(online and mobile)*



Registrations

WorkSource Centers



Enrollments

"Updates" is the weekly report from the EWDD Interim General Manager to the Office of Mayor Eric Garcetti, and is produced by EWDD's communications section. If you have questions, comments or wish to have a contribution considered for an upcoming "Updates," please contact Jamie Francisco at (213) 744-9048 or Jamie.Francisco@lacity.org